



MAJOR GIFTS OFFICER: Individual Gifts and Corporate Partnerships

VACANCY ANNOUNCEMENT

BACKGROUND

Since 1991, NBCC has been at the vanguard of the breast cancer movement – elevating breast cancer to an issue of national significance, leveraging billions of federal dollars for research and care, and empowering tens of thousands of breast cancer survivors to become effective advocates for themselves, and all those at risk of breast cancer. The National Breast Cancer Coalition is the organization that will end breast cancer; we are activists who set a research agenda to ensure that outcome, who tell the truth about breast cancer, upend the status quo when needed, and empower survivors to be leaders for this cause.

POSITION SUMMARY

Reporting to the Chief Communications and Advancement Officer (CCAO), the Major Gifts Officer will identify, cultivate, solicit and maintain a select group of donors and prospects through direct solicitations, mail and personal visits. In addition, the Major Gifts Officer will manage all aspects of the President's Council, made up of individual donors giving \$1,000 and of NBCC's major individual donors, giving \$5,000 and more. The Major Gifts Officer will also provide outreach to corporations related to individual donors, and engage in expanding NBCC's cause-related marketing partnerships, and other corporate sponsorships. This position will participate in developing and monitoring progress on the Development Department's strategic plan including the establishment of annual development goals and budgets.

QUALIFICATIONS AND REQUIREMENTS

Bachelor's degree in related field and minimum of five (5) years of experience in non-profit fundraising with at least three years of experience in a major gifts program and/or corporate giving. Exemplify sensitivity to confidential information. Ability to interact at the highest level of professionalism with current and prospective donors, board members, vendors, consultants, and all levels of staff. Strong written and oral communication skills. Ability to promote a team-centered environment. Ability to work in a fast-paced environment and manage multiple priorities. Experience with donor/prospect research. Proficiency in Microsoft Office Suite, Raiser's Edge, Wealth Engine and prospect research tools, and the Internet. Ability to travel regularly to meet with donors and attend NBCC events.

HOW TO APPLY

Email cover letter with resume and salary requirements to jobs@stopbreastcancer.org with "Major Gifts Officer" as the subject line. Sorry, no phone calls please. NBCC is an equal opportunity employer that especially welcomes applications from breast cancer survivors, women, and people of color.